



**ZAGREBAČKA
BURZA**

Zagreb Stock Exchange

INVESTOR PRESENTATION

October, 2025



ZAGREBAČKA
BURZA

Zagreb Stock Exchange

Operating and financial highlights

Equity turnover – EUR mil.

1-3Q 2024	1-3Q 2025	change
210	391	+85%

Bond turnover – EUR mil.

1-3Q 2024	1-3Q 2025	change
22	21	-1%

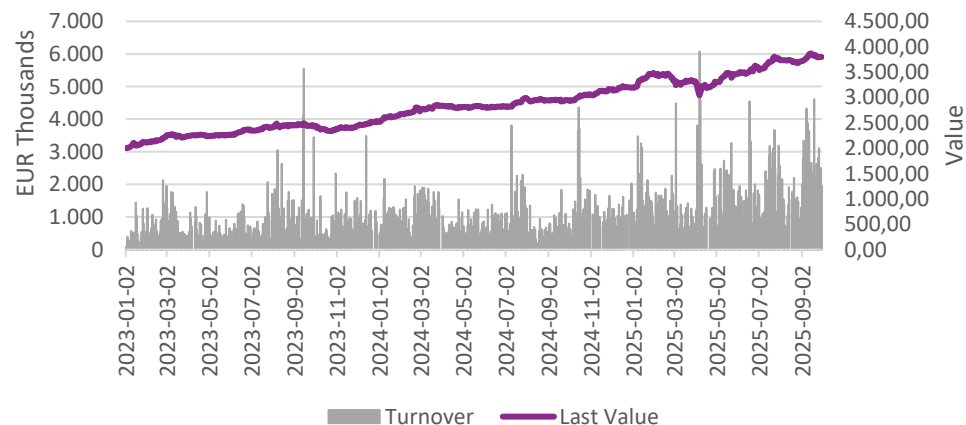
Market capitalization – EUR b.

9/2024	9/2025	change
47	55	+16%

CROBEX® value

30.09.2024.	30.09.2025.	change
2.938,30	3.798,11	+29%

CROBEX



Financial performance (consolidated) EUR 000

Operating revenue

1-3Q 2024	2,878
1-3Q 2025	3,588
change	+25%

Operating expenses

1-3Q 2024	2,809
1-3Q 2025	3,136
change	+12%

EBITDA

1-3Q 2024	1-3Q 2025	change
304	698	+129%

Net profit

1-3Q 2024	1-3Q 2025	change
158	461	+192%

Earnings per share (EUR)

1-3Q 2024	1-3Q 2025	change
0,068	0,199	+192%

Profitability ratios (consolidated)

EBITDA margin

1-3Q 2024	10.58%
1-3Q 2025	19.45%

Net profit margin

1-3Q 2024	5.49%
1-3Q 2025	12.85%

Return on equity (ROE)

1-3Q 2024	2.60%
1-3Q 2025	7.20%

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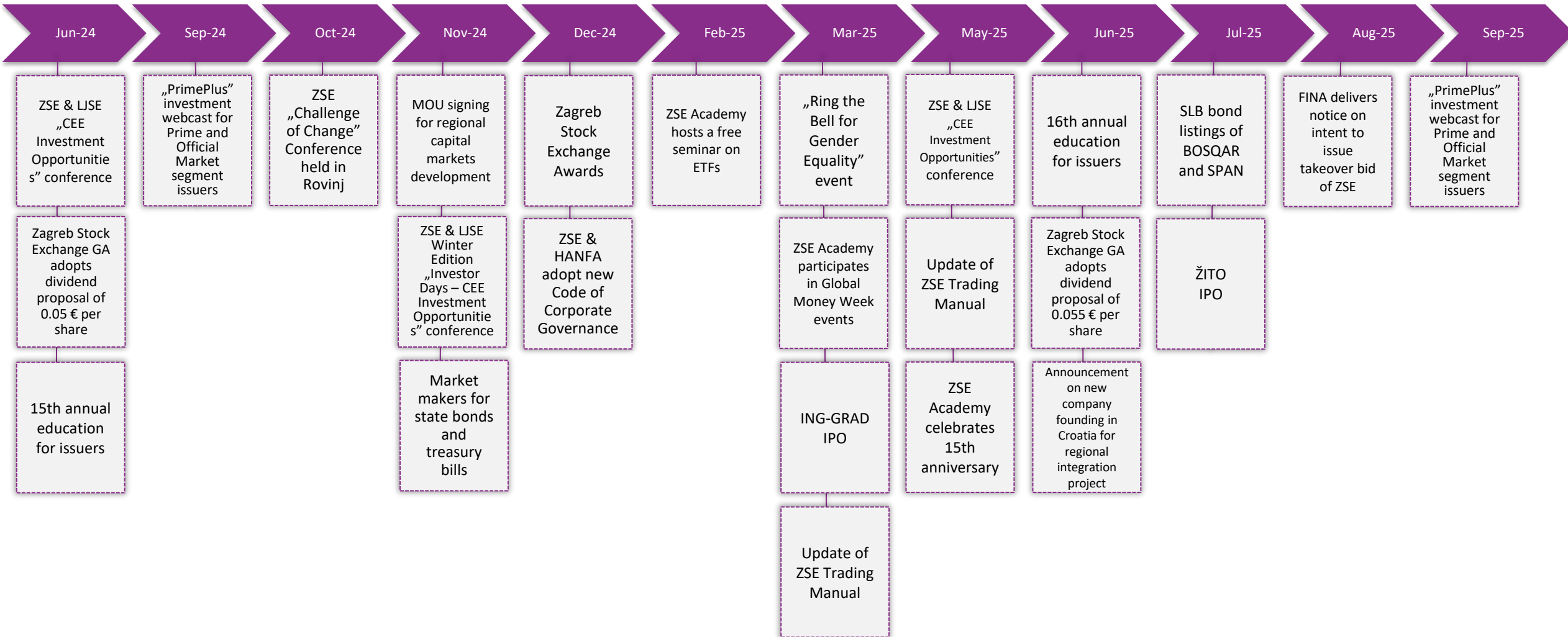
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Key Events



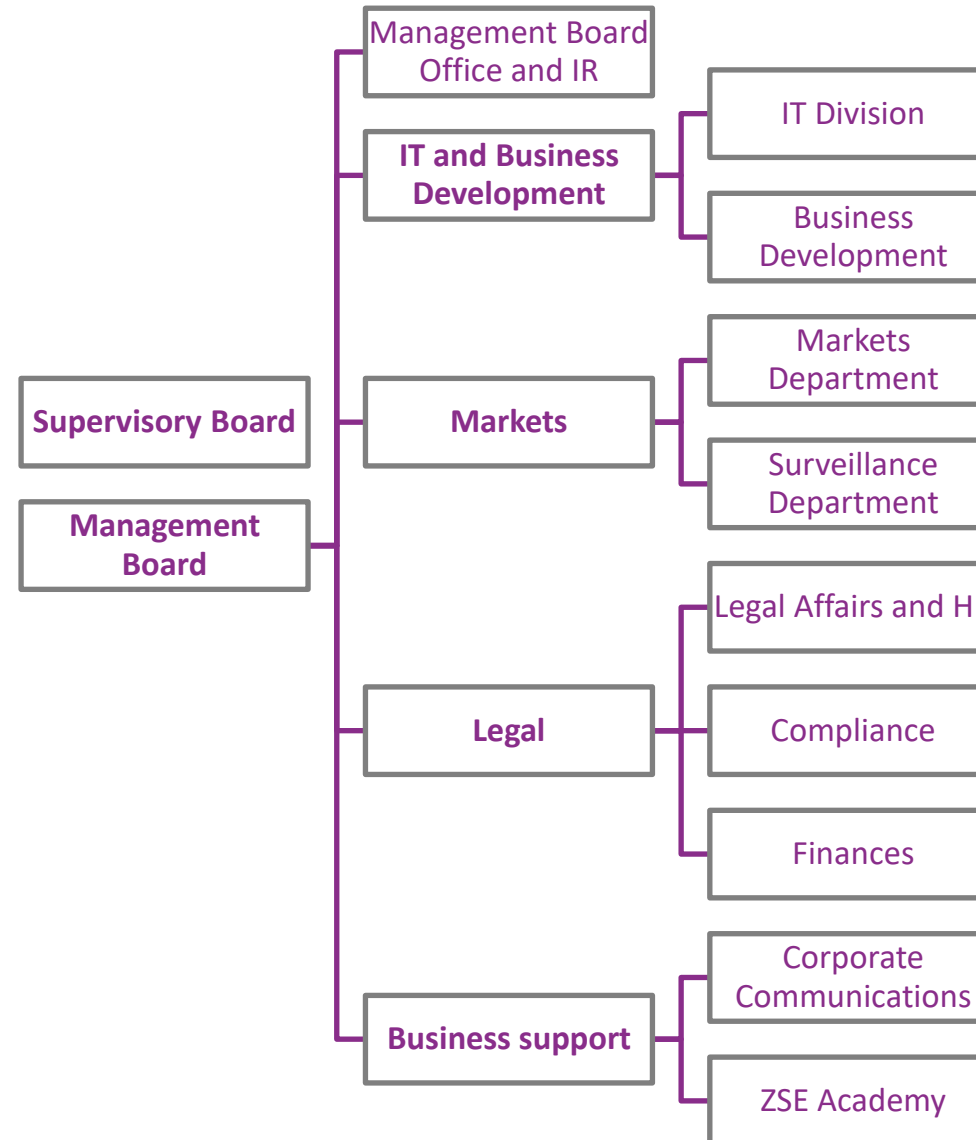
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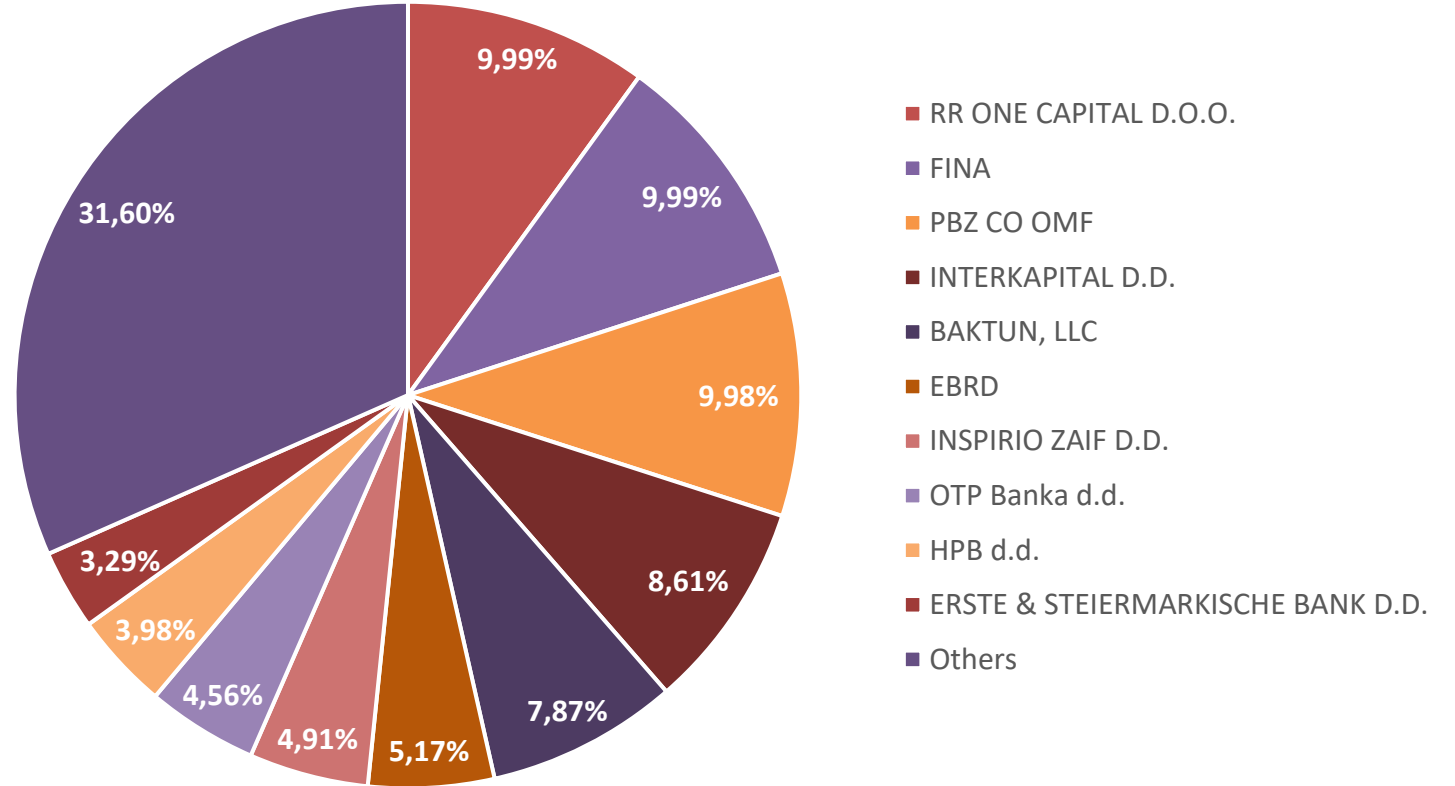
About Zagreb Stock Exchange

- Founded in 1991, Zagreb Stock Exchange is the operator of the regulated market in the Republic of Croatia.
- ZSE shares have been listed on the Official Market segment since 2016, as one of the first regional exchanges to go public.
- Aside from the regulated market, Zagreb Stock Exchange operates the Progress Market, the only SME growth market in Croatia.
- As of September 30, 2025, the Zagreb Stock Exchange has 23 employees.



Ownership Structure

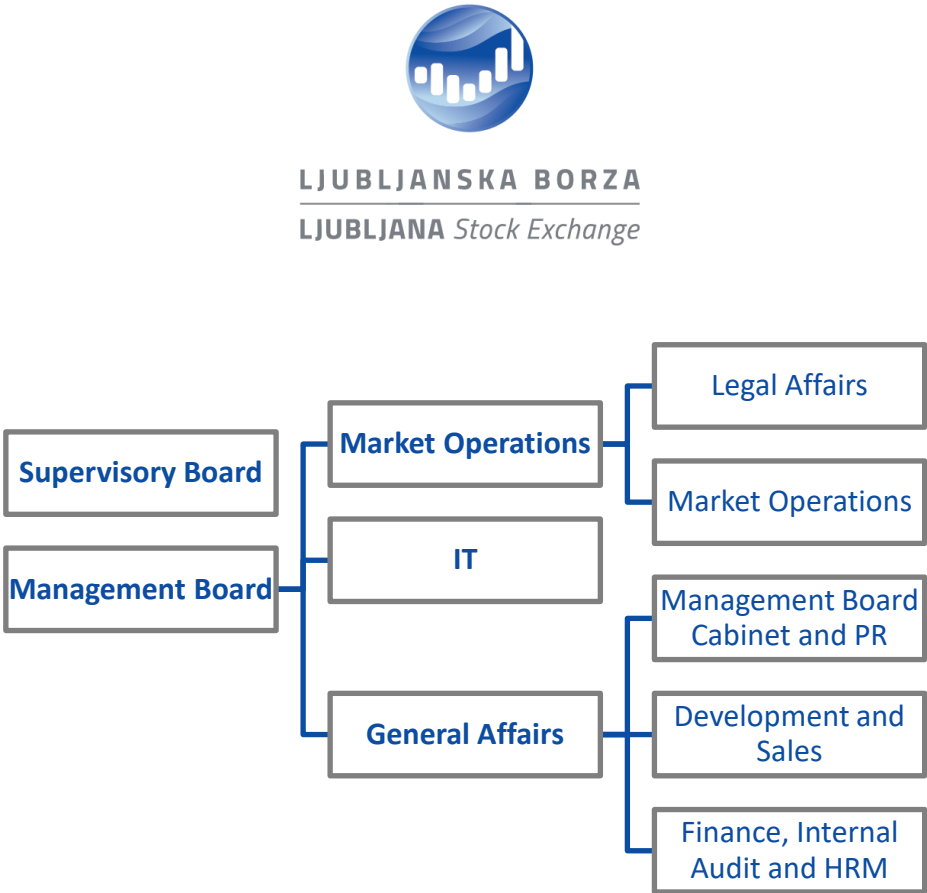
ZSE Ownership structure as of 30 September 2025



- On September 30, 2025, ZSE had a total of 210 shareholders.
- On September 30, 2025, ZSE owns a total of 6,256 of own shares which makes up for 0,2699% of its share capital.

- Source: www.zse.hr
- ZSE publishes monthly ownership structure reports which are available at: <https://zse.hr/en/ownership-structure/270>

Zagreb Stock Exchange Group



- ZSE acquired 100% of Ljubljana Stock Exchange in 2015.
- As of September 30, 2025, LJSE has 13 employees.



- ZSE holds a 33.33% stake in SEE Link, a regional trading platform.
- ZSE held a 30% stake in Funderbeam South East Europe – a crowdfunding platform for start-ups, whih has been deregistered from the court registry in June 2025.
- ZSE holds 29.98% of the share capital of the Macedonain Stock Exchange.
- ZSE holds a 24% stake in the company Adria Digital Exchange, dedicated to research and development of potential for training and management of virtual assets.
- ZSE holds 1.27% of the share capital of the Central Depository and Clearing Company, Inc.
- ZSE holds a 0,05% stake in the company Euro CTP B.V. seated in Amsterdam, which was incorporated by European exchanges with the goal of providing consolidated trading data in the EU.

Trading activity

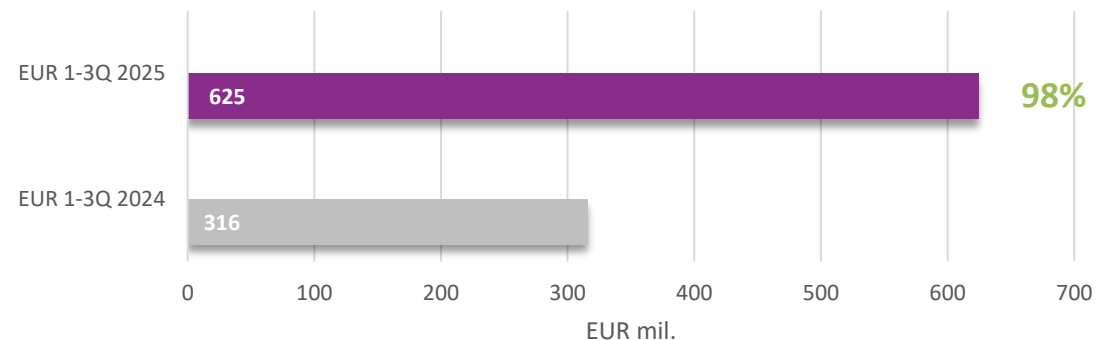
	1-3Q 2024	1-3Q 2025	change
Trading Days	188	185	-1.6%
	1-3Q 2024	1-3Q 2025	change
TOTAL TURNOVER	316,305,987	625,091,505	97.62%
Orderbook turnover	255,027,858	463,019,892	81.56%
Shares	210,903,744	390,671,853	85.24%
Bonds	21,769,237	21,564,773	-0.94%
Money Market Instruments	3,312,760	8,988,700	171.34%
ETFs	19,042,117	41,794,567	119.48%
Block turnover	61,278,129	162,071,612	164.49%
Equity Block Turnover	61,278,129	152,752,862	149.28%
Debt Block Turnover	0	9,318,750	-

	1-3Q 2024	1-3Q 2025	change
VOLUME			
TOTAL VOLUME	40,492,302	59,676,982	47.38%
Orderbook Volume	38,384,729	46,704,900	21.68%
Shares	9,961,693	14,008,480	40.62%
Bonds	24,095,800	22,282,092	-7.53%
Money Market Instruments	3,409,000	9,116,000	167%
ETFs	918,236	1,298,328	41.39%

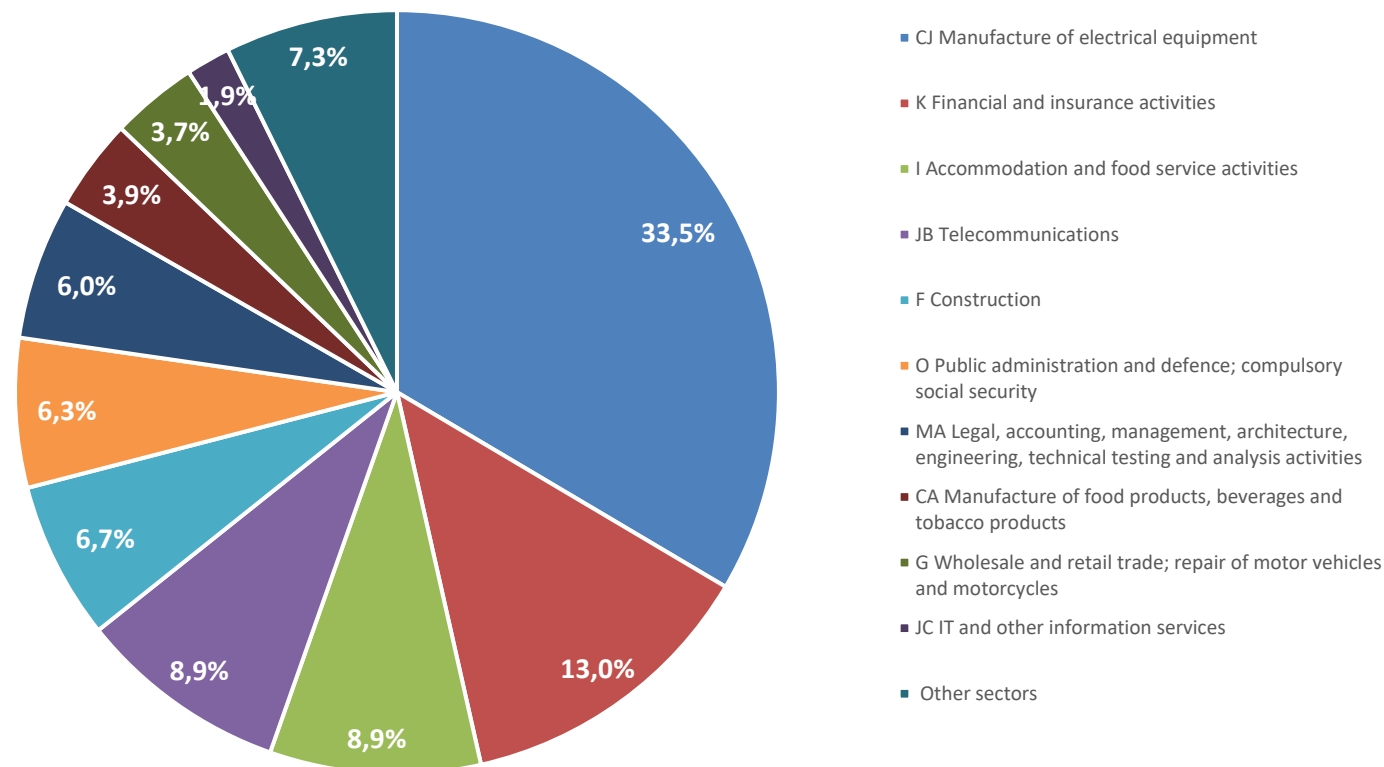
Block volume	2,107,573	12,972,082	515.50%
Equity Block	2,107,573	2,972,082	41.02%
Debt Block	0	10,000,000	/

OTC	EUR 1-3Q 2024	EUR 1-3Q 2025	
Turnover (EUR)	765,931,953	331,464,995	-56.72%
Volume	780,602,317	330,929,531	-57.61%

Total turnover 1-3Q 2024/1-3Q 2025

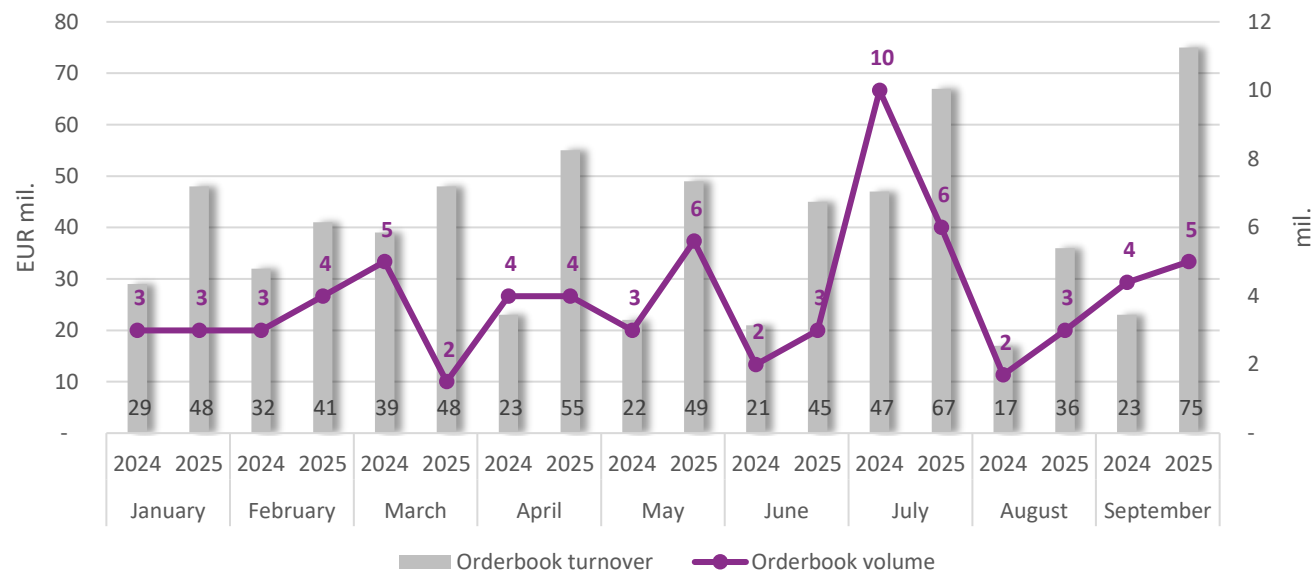


1-3Q 2025 Turnover per Sector



Trading activity

Orderbook turnover and volume



Top 5 shares by turnover in 1—3Q 2025

1. KONČAR D.D. (KOEI)

•105,003,247 €

2. KONČAR - D&ST (KODT)

•29,183,320 €

3. HRVATSKI TELEKOM D.D. (HT)

•28,916,641 €

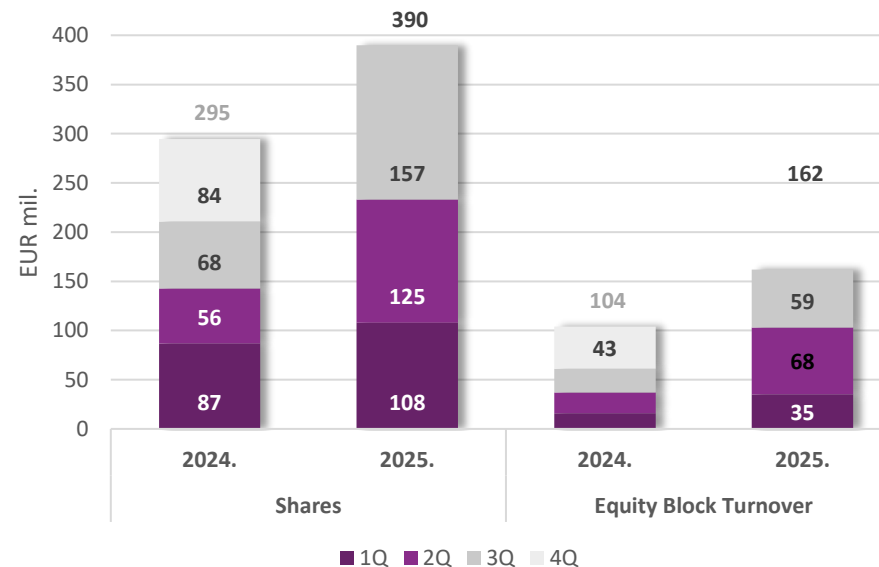
4. KONČAR - D&ST (KODT2)

•22,427,610 €

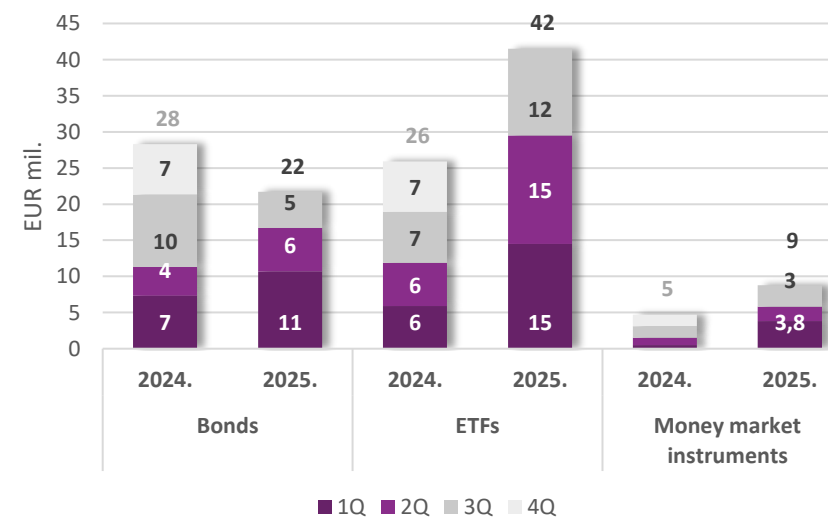
5. ZAGREBAČKA BANKA D.D. (ZABA)

•22,355,651 €

Securities turnover 2024/2025



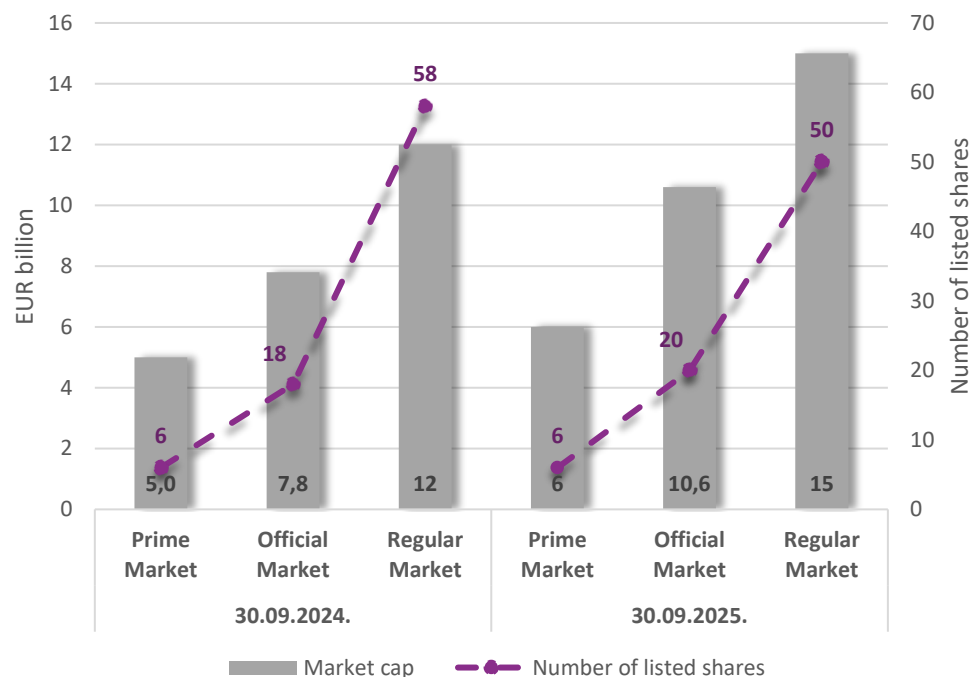
Securities turnover 2024/2025



Source: ZSE website

Trading activity

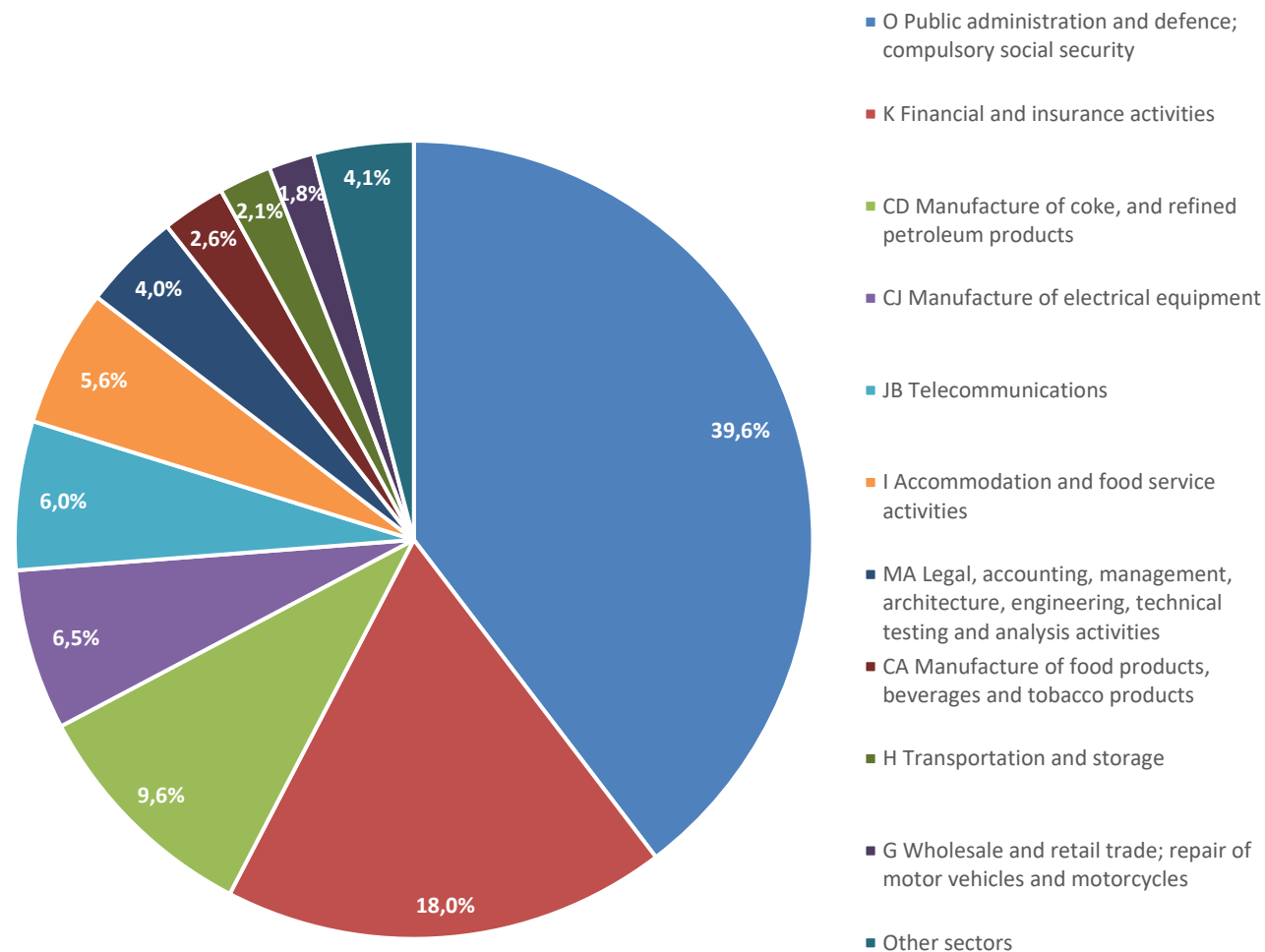
Market capitalization and number of listed shares



Market Capitalization

	30.09.2024.	30.09.2025.	change
TOTAL	123	118	-4,1%
Shares	82	76	-7,3%
Prime Market	6	6	0,0%
Official Market	18	20	11,1%
Regular Market	58	50	-13,8%
Bonds	32	33	3,1%
ETFs	5	5	0,0%
Money Market Instruments	4	4	0,0%

Market capitalization per sector as of September 30 2025

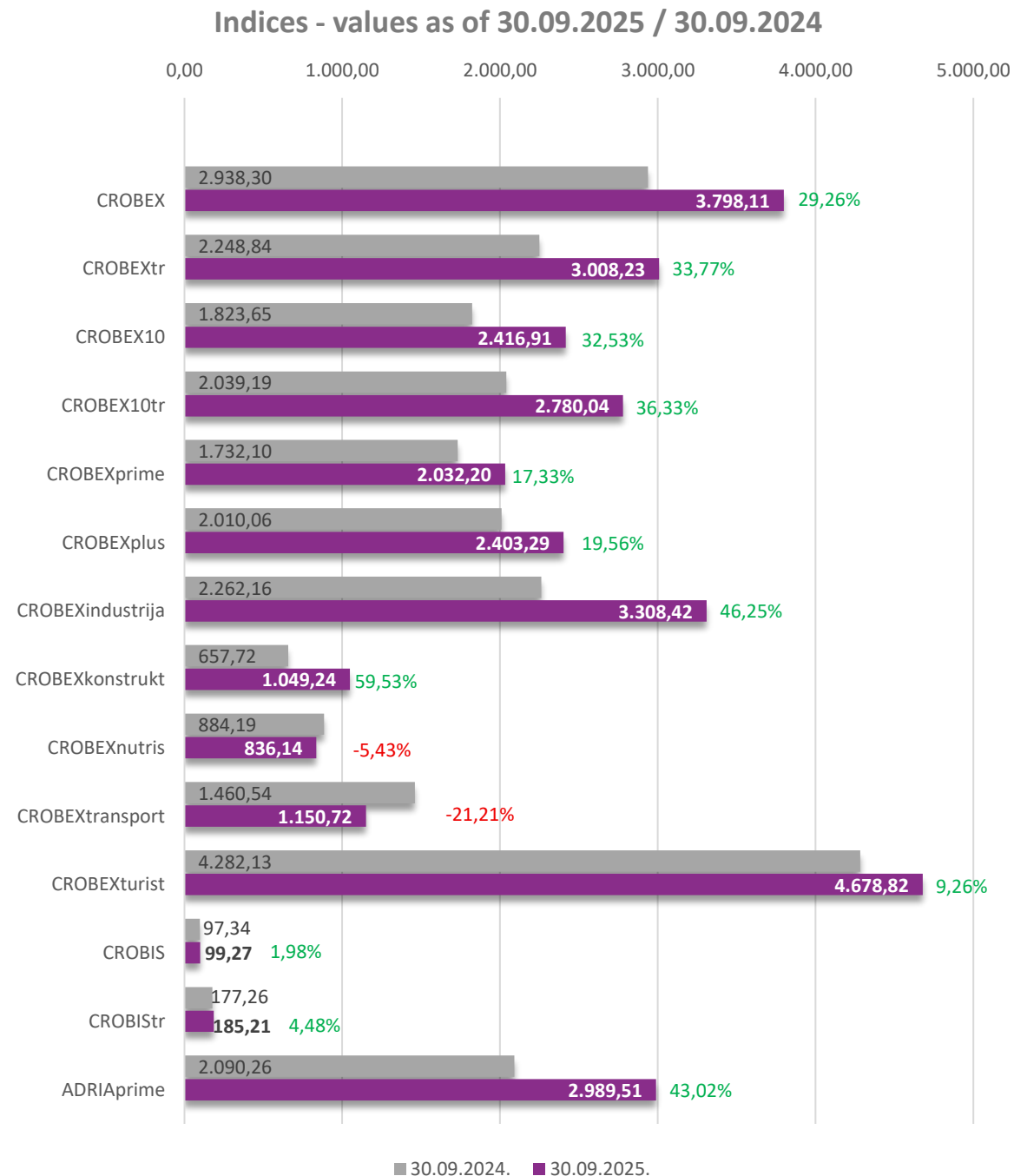


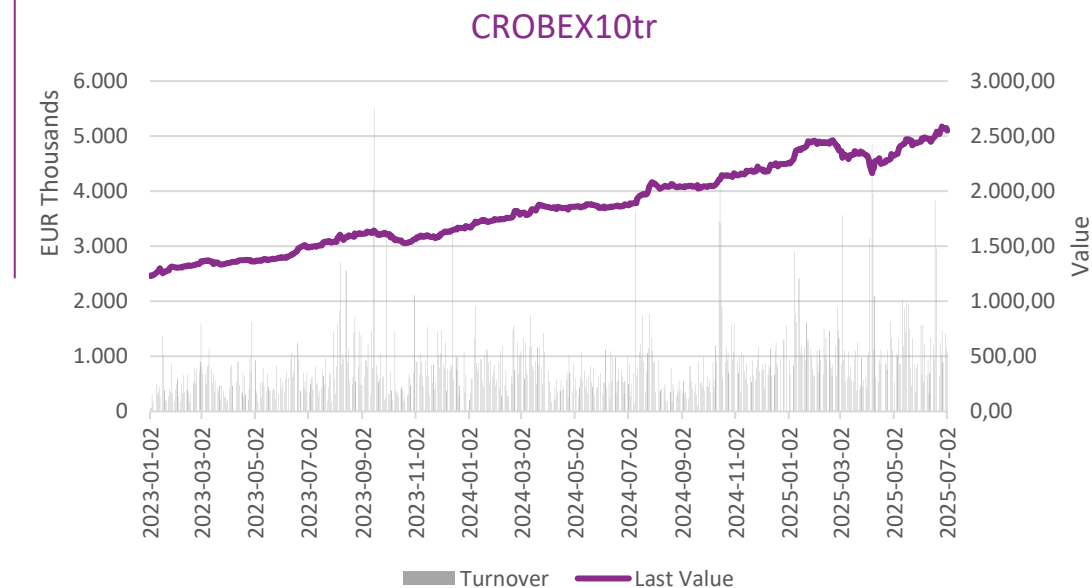
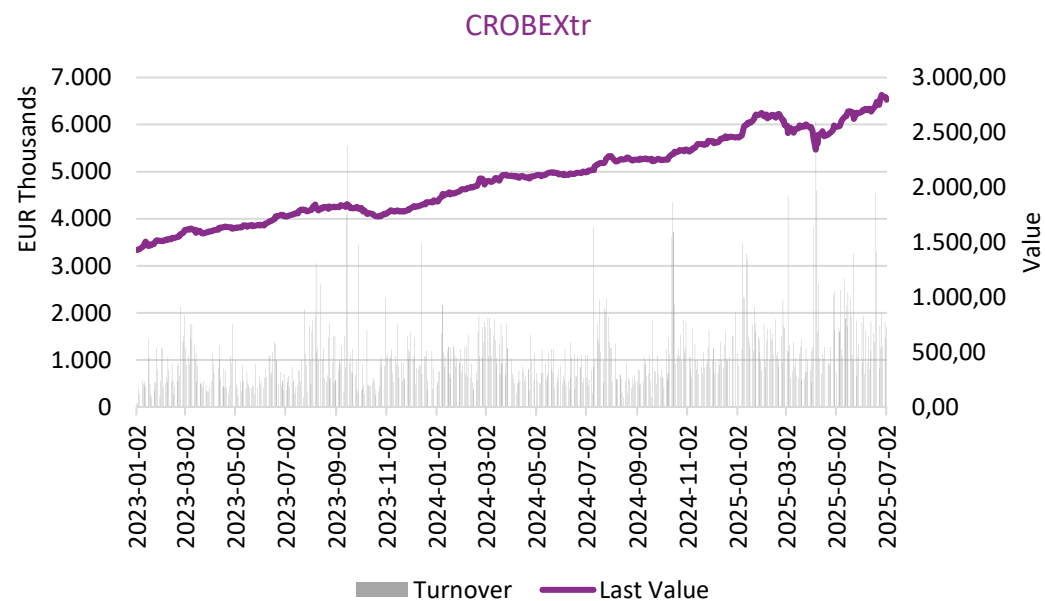
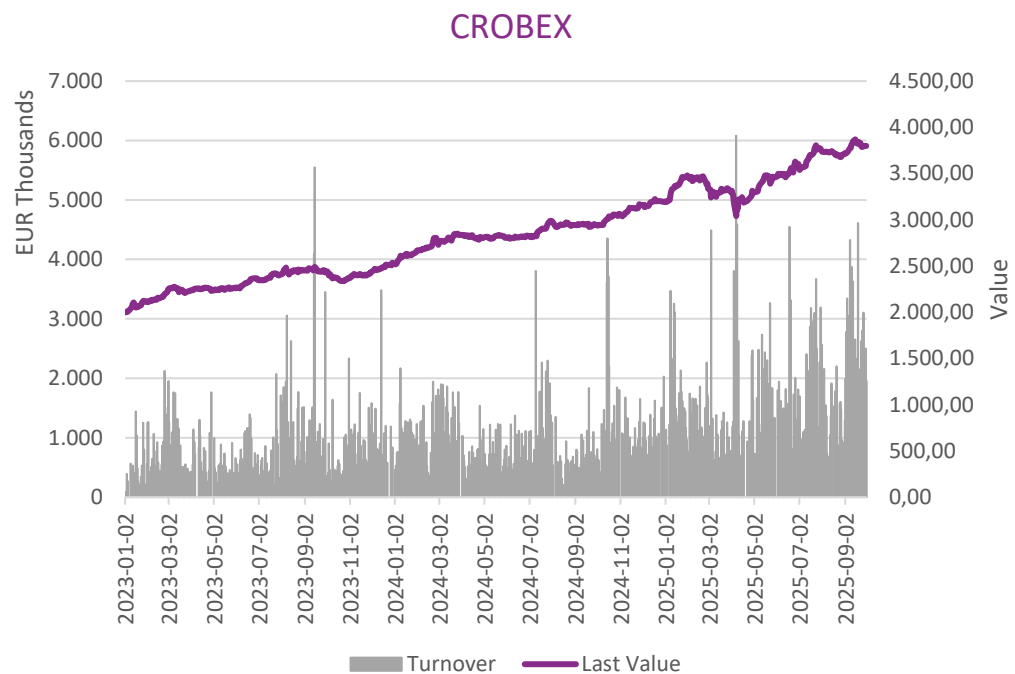
Source: ZSE website

Indices

- Along with higher turnovers, nearly all equity indices recorded substantial growth at the end of September 2025 compared to the same period last year.
- The most significant increase was that of CROBEXkonstrukt (+59%), which now includes the newly listed company ING-GRAD in its composition, CROBEXindustrija (+46%) and CROBEX10tr (+36%).
- The regional index ADRIAprime recorded an increase of +43%, while bond indices recorded growth as well: CROBIStr increased by +4.5% and CROBIS by +2%.

Source: ZSE website







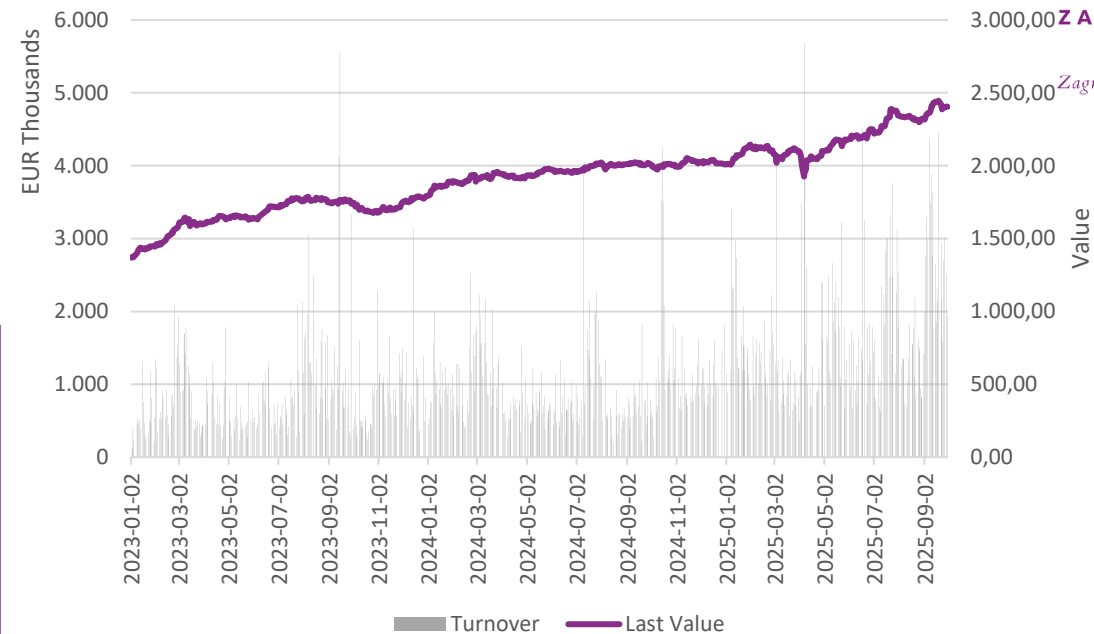
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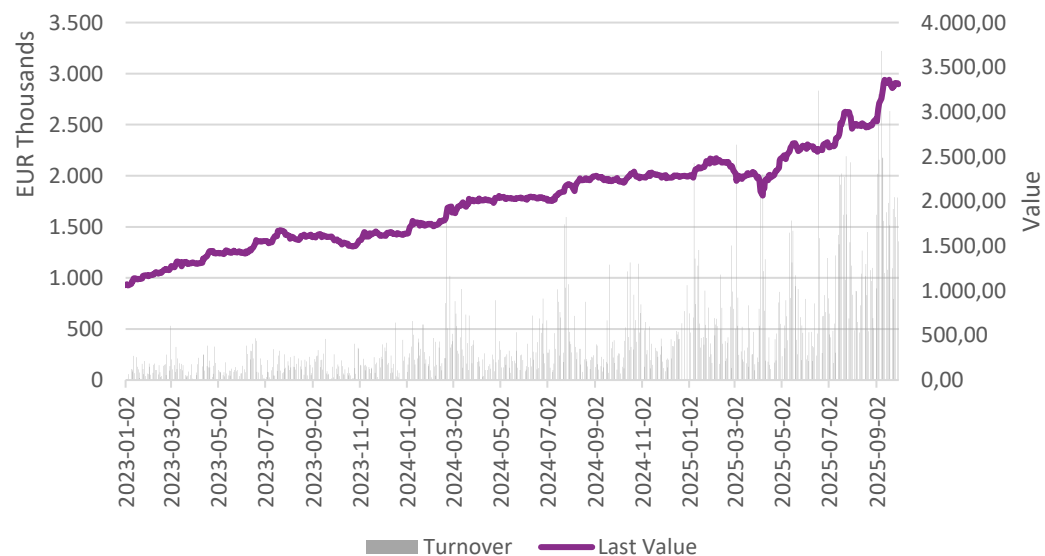
CROBEXprime



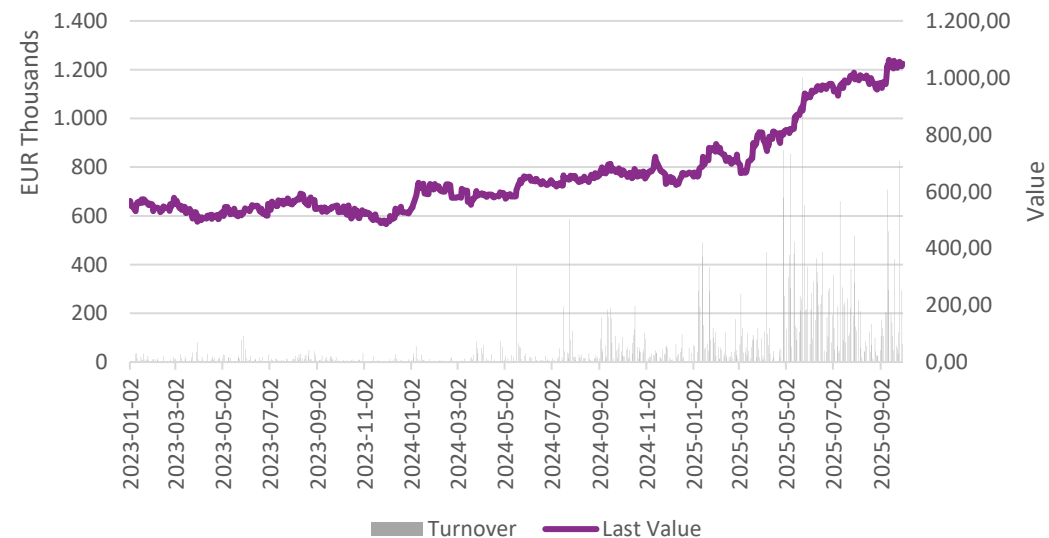
CROBEXplus



CROBEXindustrija



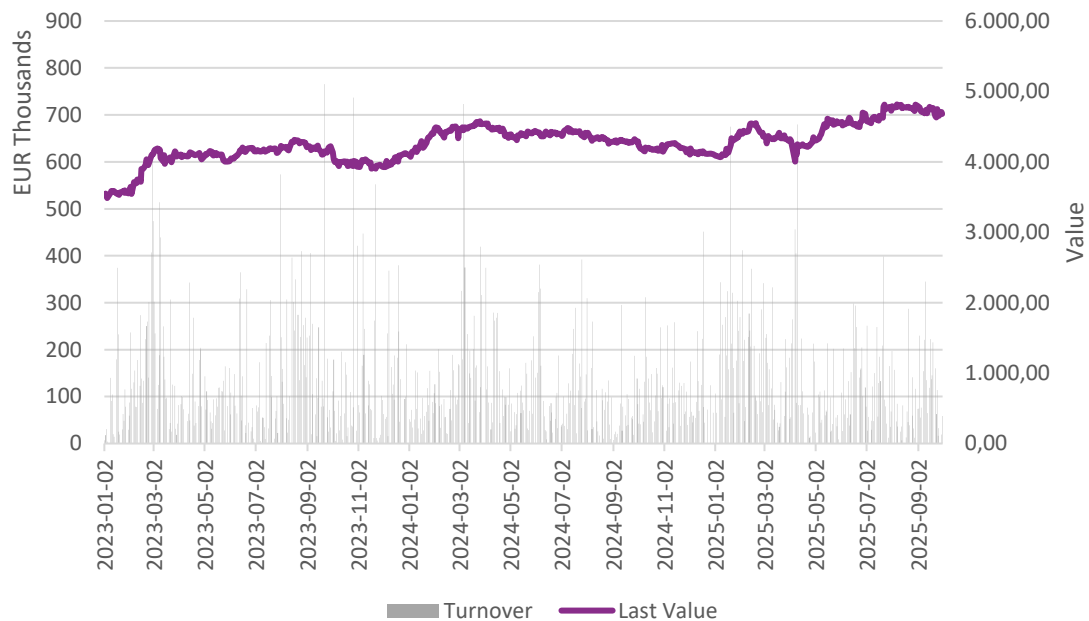
CROBEXkonstrukt



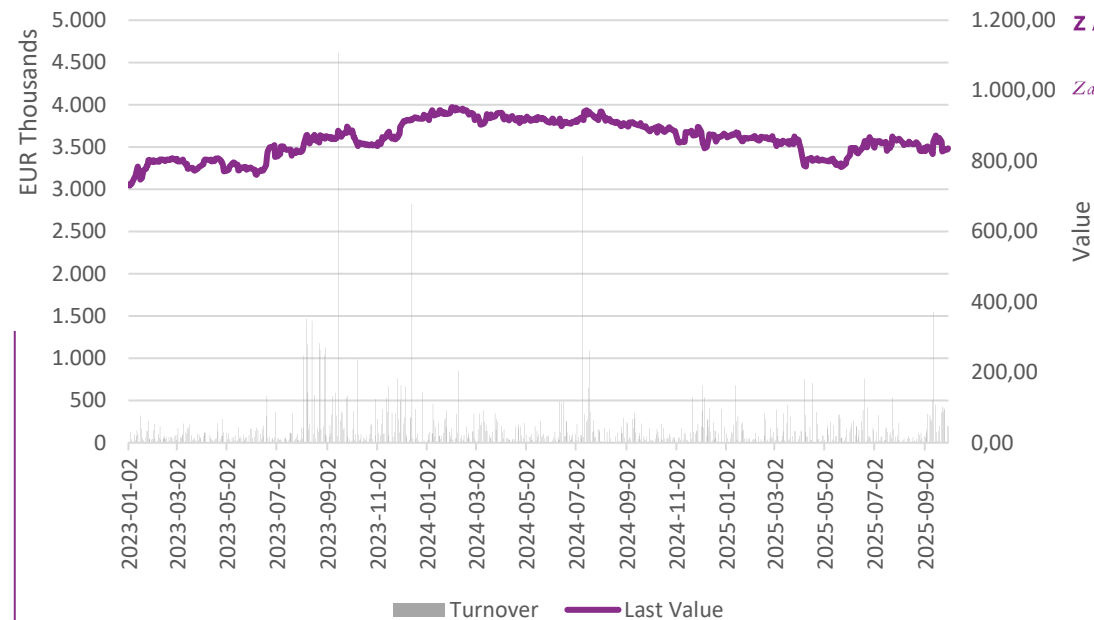


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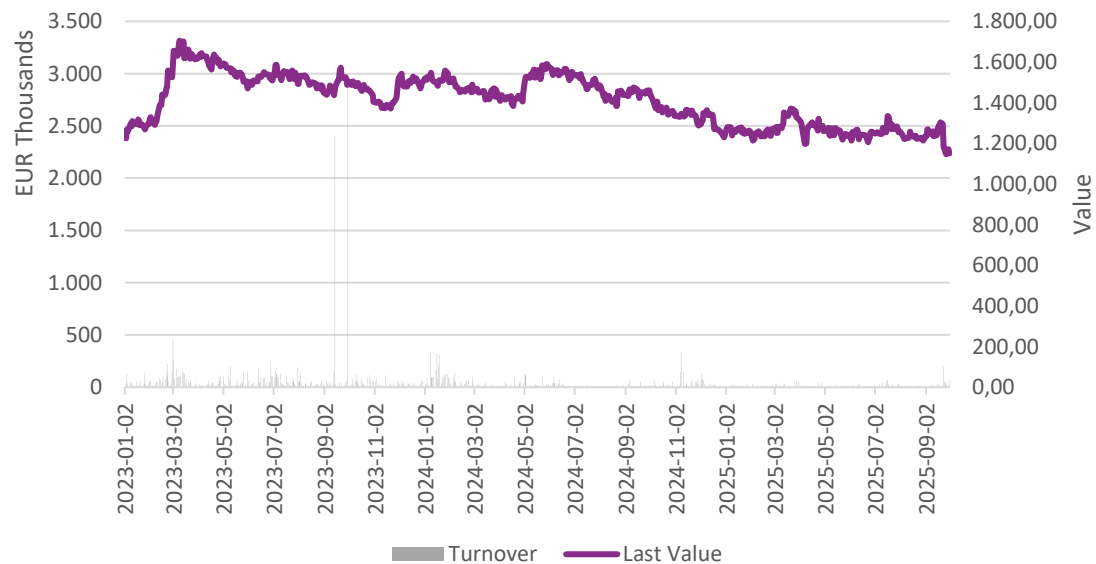
CROBEXturst



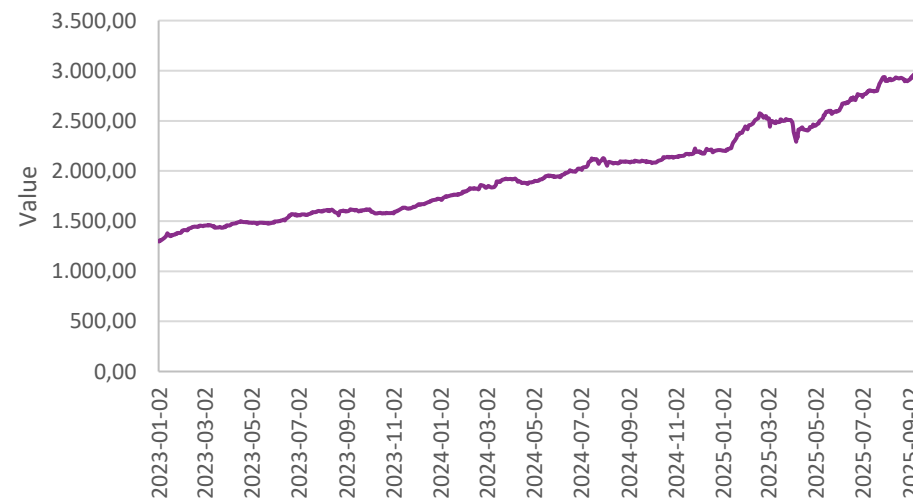
CROBEXnutris



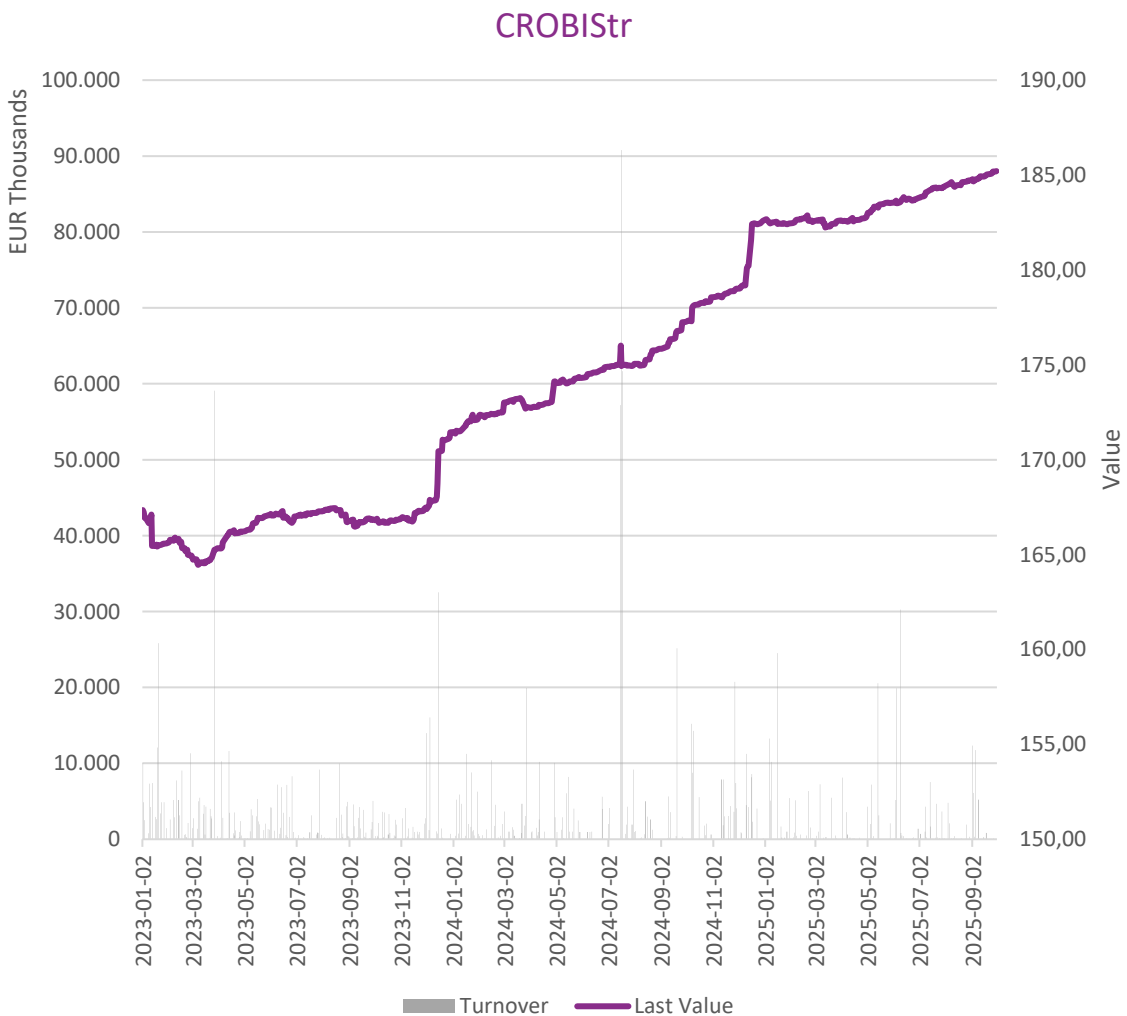
CROBEXtransport



ADRIAprime



Bond indices



Source: ZSE website

Ljubljana Stock Exchange – trading overview



LJUBLJANSKA BORZA
LJUBLJANA Stock Exchange

	1-3Q 2024	1-3Q 2025	change
TOTAL TURNOVER	374.607.804	637.962.466	70,3%
Orderbook turnover	348.151.984	557.055.567	60,0%
<i>Shares</i>	330.079.417	526.269.241	59,4%
<i>Bonds</i>	5.584.900	20.004.976	258,2%
<i>T-Bills</i>	12.003.174	4.707.029	-60,8%
<i>Structured products</i>	484.493	6.074.321	1153,7%
Block turnover	26.455.820	80.906.900	205,8%
Equity Block Turnover	26.455.820	80.906.900	205,8%
Debt Block Turnover	0	0	0,0%

	30.09.2024.	30.09.2025.	change
Equity market capitalization	11.515.083.905	17.770.756.765	54,3%
SBITOP value	1.604,11	2.507,97	56,3%
SBITR value	2.284,52	3.747,11	64,0%

Top 5 shares by turnover in 3Q 2025

KRKA D.D. (KRKG)

- 106,561,652 €

NLB D.D. (NLBR)

- 32,882,851 €

SAVA RE D.D. (POSR)

- 17,655,064 €

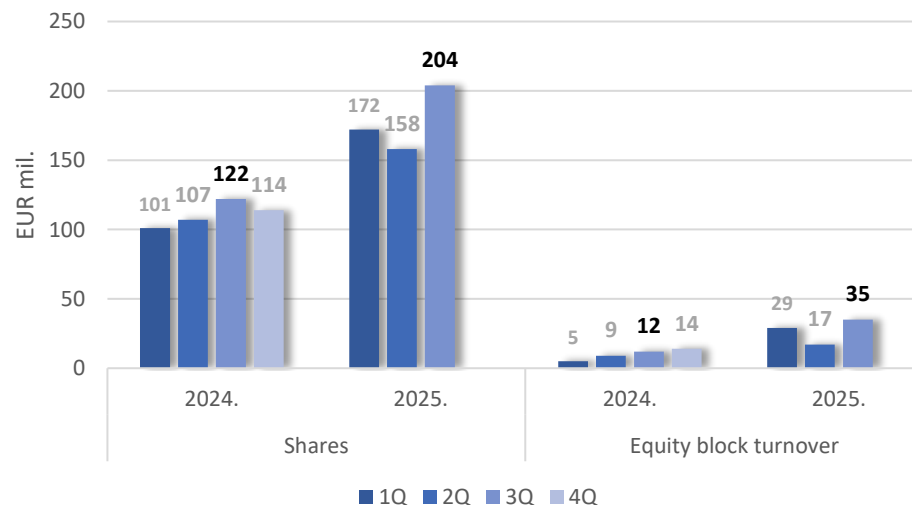
ZAVAROVANICA TRIGLAV D.D. (ZVTG)

- 14,730,974 €

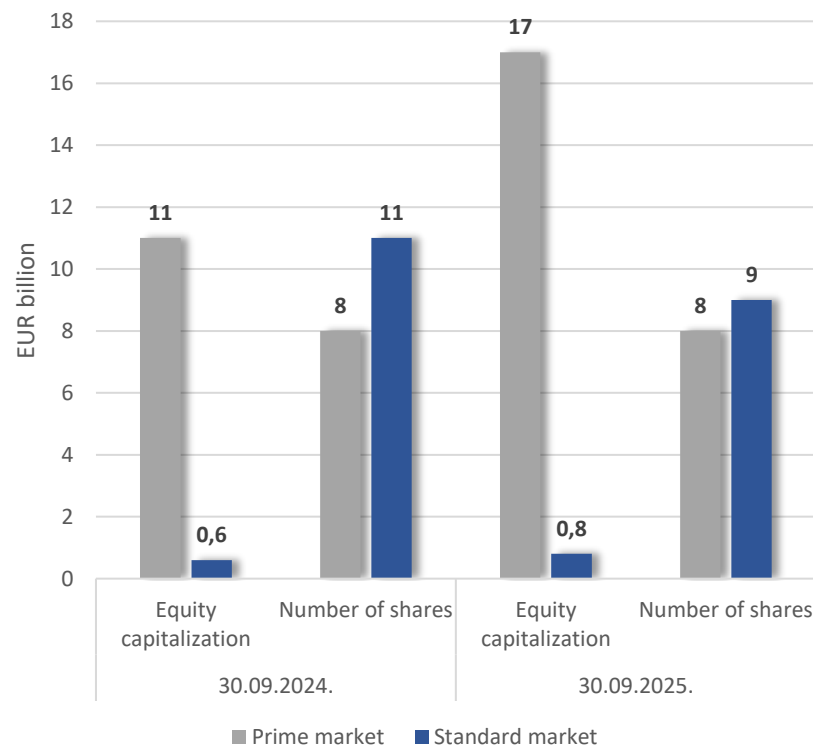
PETROL D.D. (PETG)

- 14,636,411 €

Equity turnover on Ljubljana Stock Exchange



Equity capitalization and number of listed shares

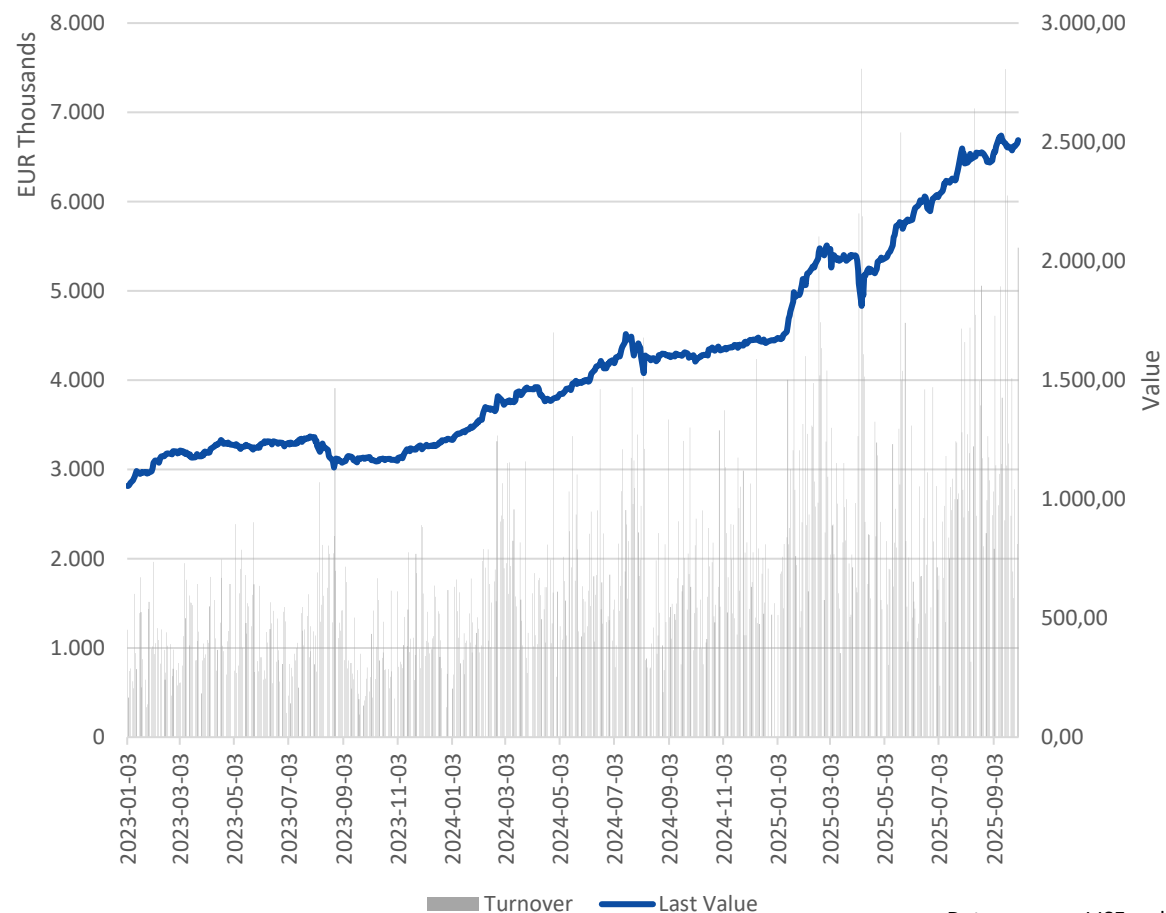


Ljubljana Stock Exchange - indices

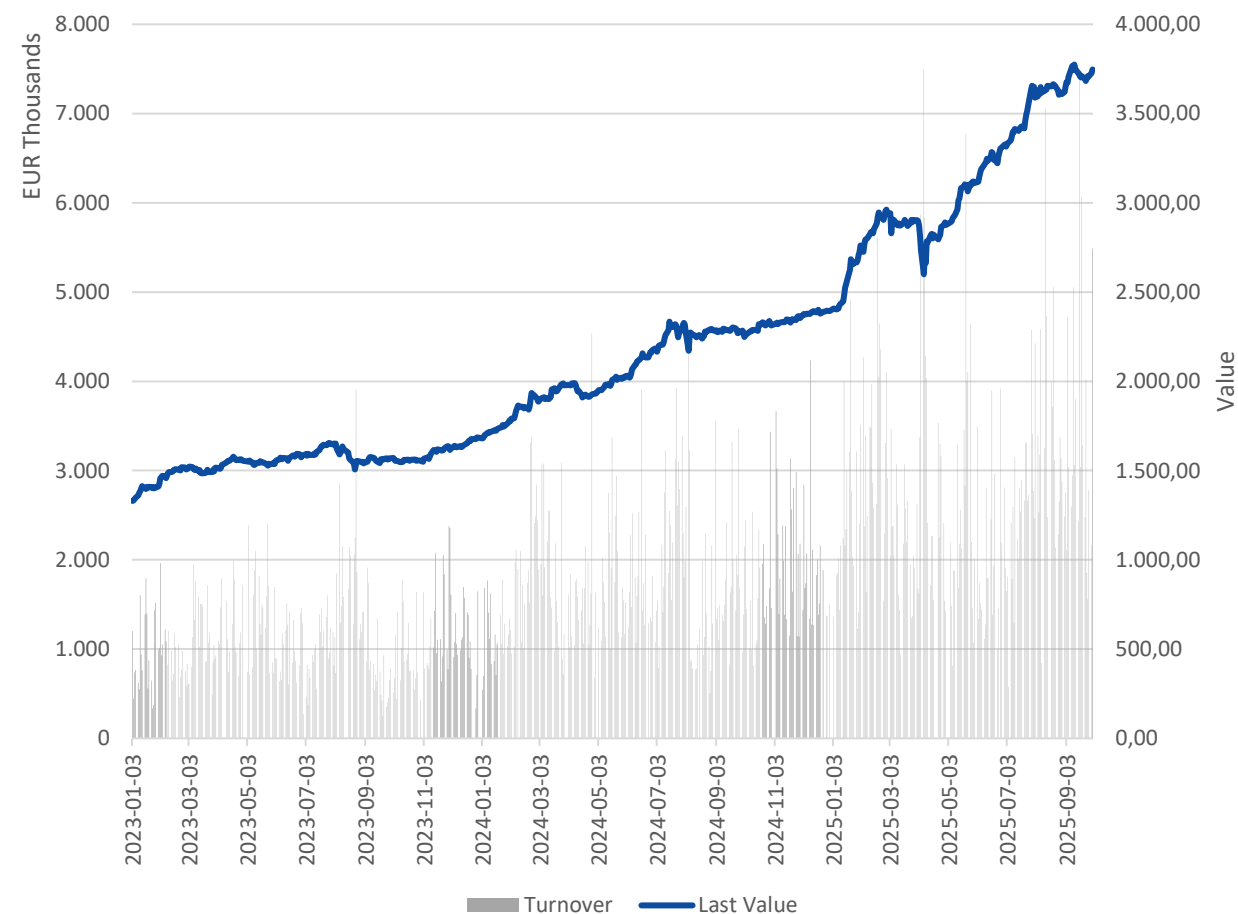


LJUBLJANSKA BORZA
LJUBLJANA Stock Exchange

SBITOP



SBITR

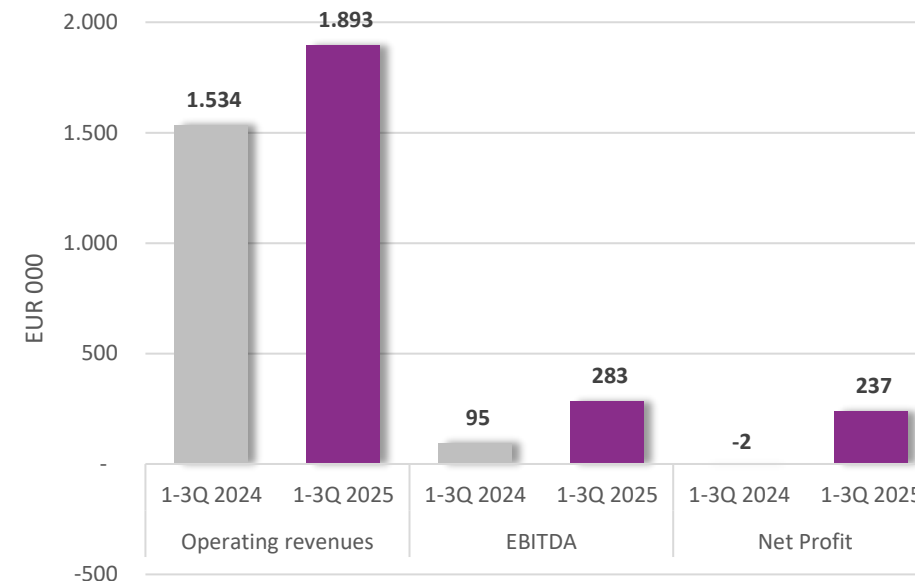


Data source – LJSE website: <https://ljse.si/en/indices-43/42>

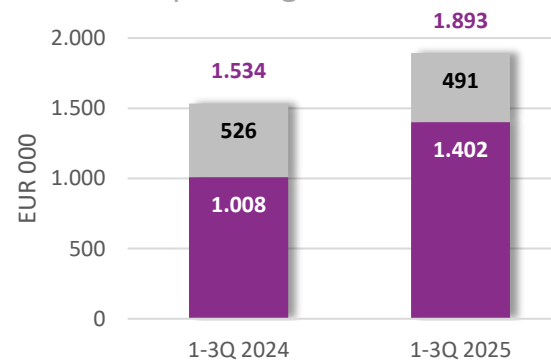
Financial Results (Unconsolidated)

	EUR	1-3Q 2024	1-3Q 2025	Change
Operating revenue		1,533,667	1,892,993	23.4%
<i>Sales revenue</i>		<i>1,008,159</i>	<i>1,402,064</i>	39.1%
<i>Other operating income</i>		<i>525,508</i>	<i>490,929</i>	-6.6%
Operating expenses		1,601,631	1,777,504	11.0%
<i>Material costs</i>		<i>431,809</i>	<i>496,958</i>	15.1%
<i>Staff costs</i>		<i>753,493</i>	<i>843,309</i>	11.9%
<i>Depreciation and amortization</i>		<i>162,917</i>	<i>167,995</i>	3.1%
<i>Other operating expenses</i>		<i>204,235</i>	<i>253,575</i>	24.2%
EBIT		-67,964	115,489	269.9%
EBITDA		94,953	283,484	198.6%
Financial income		71,860	183,217	155.0%
Financial expenses		5,852	44,583	661.8%
Profit for the period		-1,956	237,216	13092.0%
No. of employees		23	23	0.0%

Key Financial Indicators

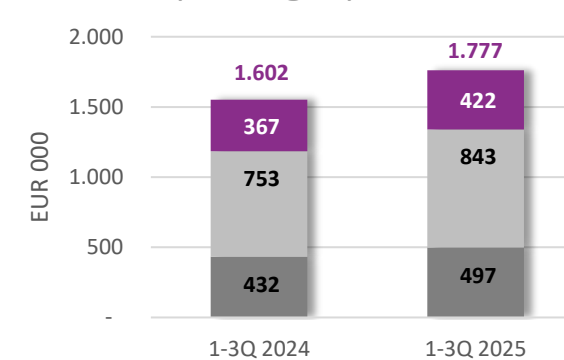


Operating revenue



■ Sales Revenue ■ Other operating income

Operating expenses

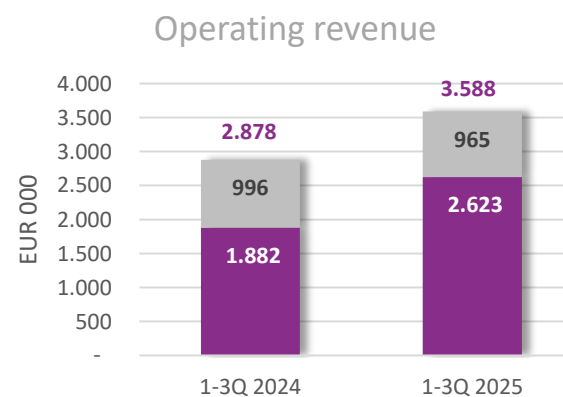
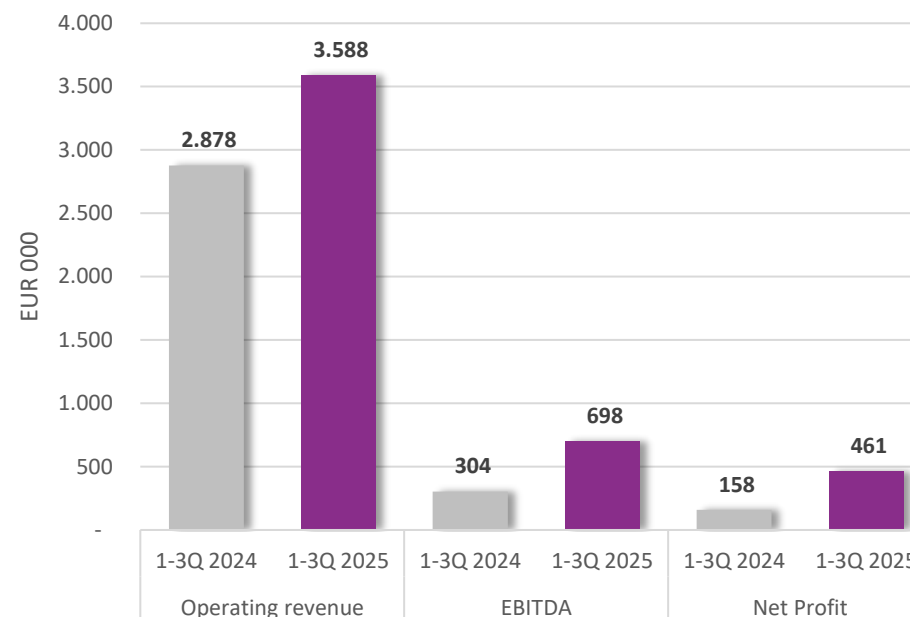


■ Material costs ■ Staff costs ■ Other costs

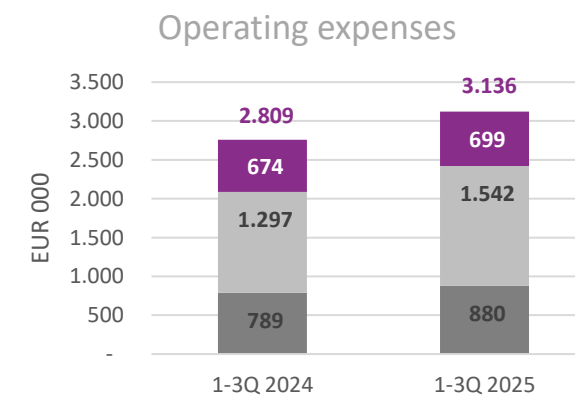
Financial Results (Consolidated)

	EUR	1-3Q 2024	1-3Q 2025	change
Operating revenue		2,878,290	3,588,338	24.7%
<i>Sales revenue</i>		<i>1,881,902</i>	<i>2,623,188</i>	39.4%
<i>Other operating income</i>		<i>996,388</i>	<i>965,150</i>	-3.1%
Operating expenses		2,809,486	3,136,378	11.6%
<i>Material costs</i>		<i>788,739</i>	<i>880,177</i>	11.6%
<i>Staff costs</i>		<i>1,297,484</i>	<i>1,541,710</i>	18.8%
<i>Depreciation and amortization</i>		<i>235,611</i>	<i>246,104</i>	4.5%
<i>Other operating expenses</i>		<i>438,343</i>	<i>452,720</i>	3.3%
EBIT		68,804	451,960	556.9%
EBITDA		304,415	698,064	129.3%
Financial income		66,054	58,006	-12.2%
Financial expenses		6,272	4,147	-33.9%
Pre-tax profit or loss		190,444	557,522	192.7%
Income tax		32,539	96,377	196.2%
Profit for the period		157,905	461,145	192.0%
No. of employees		36	36	0.0%

Key Financial Indicators



■ Sales Revenue ■ Other operating income



■ Material costs ■ Staff costs ■ Other costs

Balance Sheet Structure

Unconsolidated



Source: ZSE Financial Reports, 1H 2025

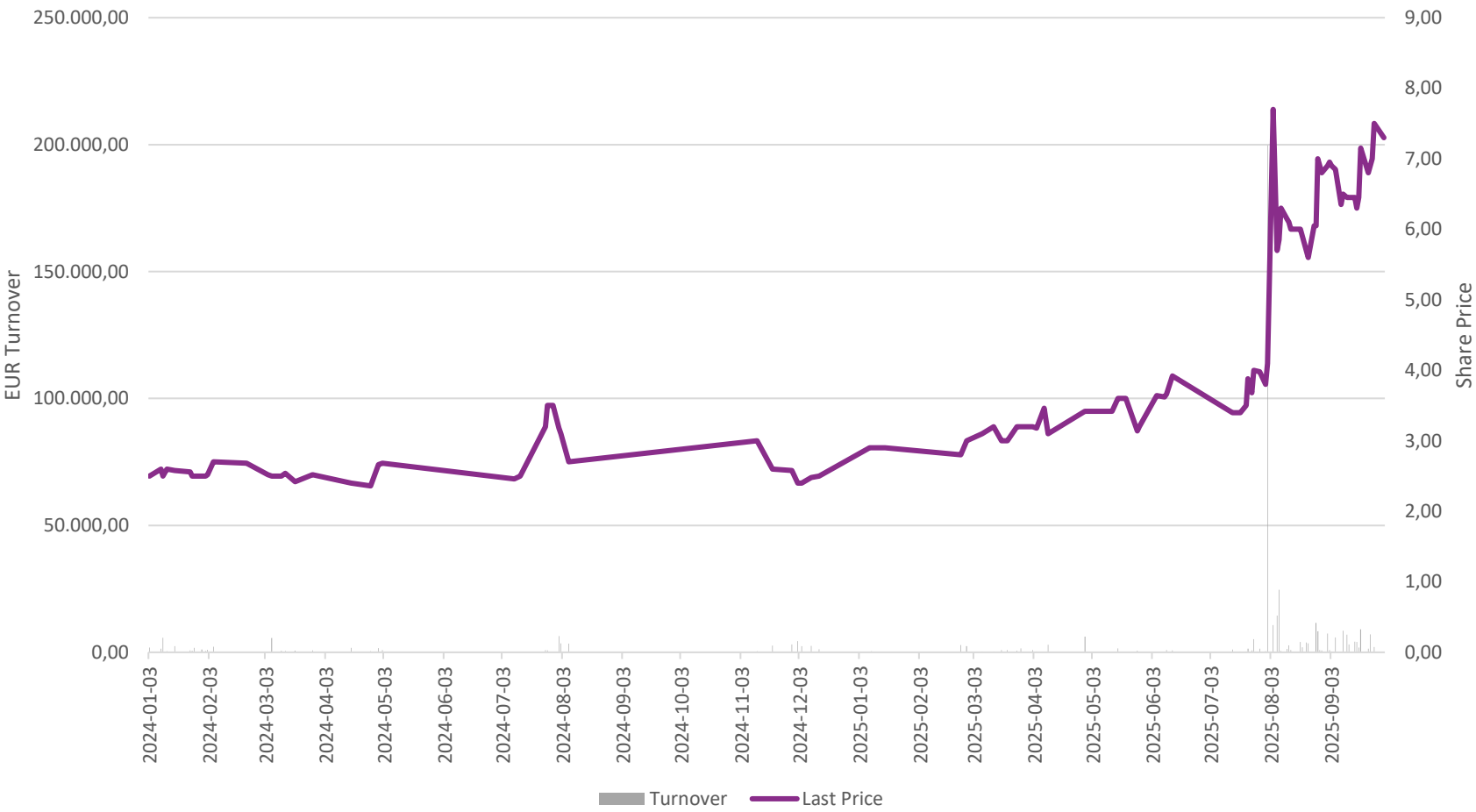
Consolidated



Share statistics – 1-3Q 2025

Symbol	ZB
ISIN	HRZB00RA0003
Shares outstanding	2,317,850
Segment	Official Market
First trading day	31.08.2016.
Market Cap	8.99 mil €
Last price (30.9.2025.)	7.30 €
Highest price in 2025	7.70 €
Lowest price in 2025	2.80 €
Total volume in 2025	86,049
Total turnover in 2025	390,367.53 €

ZB Share Statistics – 2024/2025



Useful links





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Thank you!

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Investor Relations

ir@zse.hr

tel: +38514686806